



Fauquier
Habitat
for Humanity®

Reflections of home

Gratitude
Report
2022

You open windows to brighter futures.

As supporters of Fauquier Habitat for Humanity, we can share stories about why we are grateful for their impact on Fauquier and Rappahannock County and on the lives of hundreds of grateful families.

And when we read the inspiring words of homebuyers like Rochelle, we are reminded why we continue forward, **more grateful** than ever for the opportunities to give, serve, advocate, and grow together as an organization.

Despite the challenges and surprises of the last three years, **we have never stopped building and growing**, and that is because of YOUR commitment to Fauquier Habitat's mission.

With your support, we continue to advance our principles... seeking to put God's love into action... in our **processes**... Fauquier Habitat for Humanity brings people together... and in our **products**... to build homes, communities and hope.

On behalf of the Fauquier Habitat for Humanity Board, I want to thank you for your financial support, time and voice.

Sincerely,

Tom Bartkiewicz

Chair
Fauquier Habitat for Humanity

Every home creates
opportunity and
stability



My name is Rochelle Hall

A HOME FOR SOMEONE LIKE ME...

Rochelle and her two daughters are settled in their new 3-bedroom house. She is proud to consider becoming a homeowner one of her greatest accomplishments. "I'm so grateful to be able to give my kids more space so they can have the pet, or two, they always wanted." Beyond having more space, Rochelle knows that owning a Habitat home will have a positive impact on her daughters' future and outlook on life. "By becoming a Habitat homeowner, I have shown my children that anything is possible. No matter what you face, you can overcome it and emerge victorious." Rochelle overcomes personal challenges every day and lives on a fixed income due to ongoing health issues caused by an autoimmune disorder that affects her lungs. Despite this, owning a home gives her a deep feeling of pride and relief. Rochelle feels safe knowing that her new home does not have unsanitary conditions that would pose a risk to her.



"To all the donors and volunteers who continually work to make Habitat homes affordable and attainable, Rochelle shares her gratitude. "Without you, none of this would be possible. Thank you for the opportunity; for believing and trusting in us. grateful for each of you."



She shared, "Every day, I wake up and work hard for my daughters, they have so much energy! Rochelle encourages her energetic nature and love of gymnastics and cheerleading. Homeownership means a secure home for life that you can afford while saving for your daughters' future. "I want to be an example for my daughters and show them that they can do anything, including budgeting and saving for a house, despite limitations. To all the volunteers and donors: "This community needs a lot of people like you, especially with what is happening in the world right now. Seeing how Fauquier Habitat for Humanity supporters are willing to help is huge. Thank you."



"Please don't stop doing what you're doing. It's helping a lot of people, people like me, and I know we all appreciate your support."



neighborhood revitalization

every neighborhood thrives when
empowered

Neighborhood Revitalization is a means to improve neighborhood conditions for all residents. We work together to focus on beautification, community development events, providing access to area resources for health and safety, and developing ideas for being good neighbors. By partnering with residents, community leaders and local authorities, we determine ways to better address concerns and improve the lives of the people who live there. Resident voices matter. They are the stakeholders and we consider our role as facilitators. Over the past year, there has been a strategic approach where residents have worked alongside local authorities to make a targeted effort to prevent nuisance and reduce loitering. By increasing patrols, officers have positive interactions with residents. The positive results for the neighborhood have been dramatic. Neighbors comment that peace and tranquility have returned to their neighborhood and they feel safe again. Along with these efforts, we take time to have fun and celebrate in various ways. We hold annual block parties, a holiday home decorating contest, raised garden installations, neighborhood clean-up days with the help of volunteers, a walking program, and get-togethers to improve communication and build connections. Our residents feel seen and heard. We are excited to be your partner.

home ownership program

Every family deserves a safe,
affordable place to call home

949

hours of homeowner preparation classes and effort put forth by our restoration and construction site partners

22

Critical home repairs and aging-in-place repairs completed in Fauquier and Rappahannock

4 associated families



3

Permanently affordable housing placed in the Virginia State Community Land Trust to ensure the housing remains affordable throughout its life.



In an effort to ensure Fauquier Habitat homes remain affordable, we partnered with Northern Virginia Habitat and Habitat Virginia to create and launch the Virginia Statewide Community Land Trust. Under the Community Land Trust Model, housing remains affordable in perpetuity using two key strategies: using land leases that promote shared equity and targeting eligible individuals and families living at 30% of the

80% of the annual average income (AMI). These strategies allow homeowners to purchase a home at an affordable price, gain value from their purchase, and have the same rights of survival. In exchange for the opportunity to purchase an affordable home, the owner of a CLT home agrees to pass on the benefit by selling the home at an affordable price to someone who meets the same eligibility requirements.

ReStore

each workshop raises dollars
that make a difference



Fauquier Habitat's ReStore accepts donations and sells an ever-changing inventory of diverse, high-quality merchandise to the public at a fraction of the retail price, while diverting reusable household items and building materials from area landfills.

Sales of donated items help us partner with local families to build, rehabilitate and repair safe, affordable housing.

ReStore hosts monthly workshops: Redo It at ReStore: A Beginner's Chalk Painting Class and Don't Be Surprised: A Beginner's Electrical Class. At each workshop, community members learn new skills in a fun environment while supporting the work of Fauquier Habitat.

Voluntary focus: women build

88 women of all ages working for the same goal

Fauquier Habitat's Women Build is a group within Habitat for Humanity where women learn and practice the skills necessary to build homes in the countryside. Women Build co-chairs worked with Fauquier Habitat's construction department to develop "Power Hours" at the ReStore, building skills and confidence to work on the jobsite in October.

The women raised \$30,000 toward the construction costs of Mia Rector's home, which will be completed in 2023.



message from the CEO

Let's build impact together

The need for affordable housing has never been more urgent. Virginia has a shortage of more than 200,000 affordable, quality, accessible homes. Of these, 17,500 supportive homes are needed. In Fauquier County, 1,852 or 63.7% of residents pay 30% or more of their income on rental housing. In Rappahannock, the numbers are 355 residents or 66.7%.

These are the realities behind Habitat for Humanity's new strategic plan. We must do more. We must do it faster. We must do it with more impact. And we must work with others to expand the scope and depth. All of this should bring us closer to the day when everyone has a decent place to live.

The plan is fully based on Habitat's mission, vision and principles.

OUR MOTIVATION: PUT THE LOVE OF GOD INTO ACTION

Motivated by the belief that each of us is called to "act justly, love mercy, and walk humbly with our God," Habitat for Humanity seeks to be a partner and catalyst in building communities where everyone has the opportunity to thrive.

OUR METHOD: BRINGING PEOPLE TOGETHER

Habitat for Humanity believes that no one lives with dignity until everyone can live with dignity. When the broader community is involved in addressing the urgent need for adequate and affordable housing, we all become less vulnerable and more resilient. By bringing people together, Habitat practices a "raised hand, not a handout" philosophy and leverages existing community assets: financial, physical, natural, human, social and spiritual.

OUR IMPACT: HOMES, COMMUNITIES AND HOPE

In seeking truly transformed communities, Habitat believes that bringing people together is not only a way to deliver a product (improved housing) but also an essential process to generate hope and belief that healthier communities are attainable and beneficial for all. When we work together, statistics become faces with names, stereotypes are broken, and everyone has the opportunity to both give and receive. Only then is lasting change likely to occur.

As supporters of Fauquier Habitat for Humanity, **you** have set the stage for us to **grow** and **transform** together. The real estate crisis we face is great. But the momentum is on our side. Thank you for being part of this wonderful Fauquier Habitat for Humanity community.

With gratitude,

Melanie Burch

Melanie Burch
President and CEO
Fauquier Habitat for Humanity



Fauquier Habitat for Humanity helps families build and improve places they can call home.

We believe that improving access to affordable housing plays a critical role in building strong, stable communities.



Board of Directors

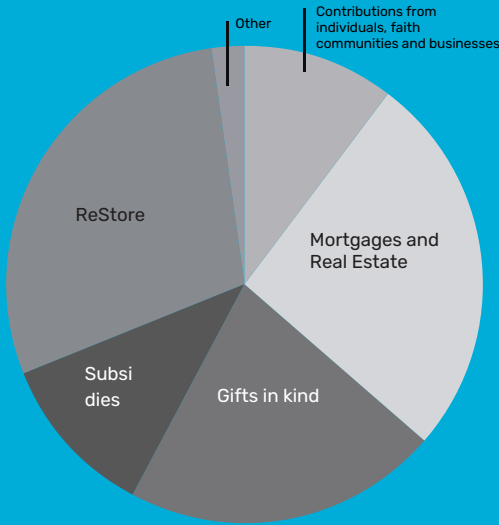
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We develop strength, stability and self-sufficiency through shelter.



financials

strength in numbers

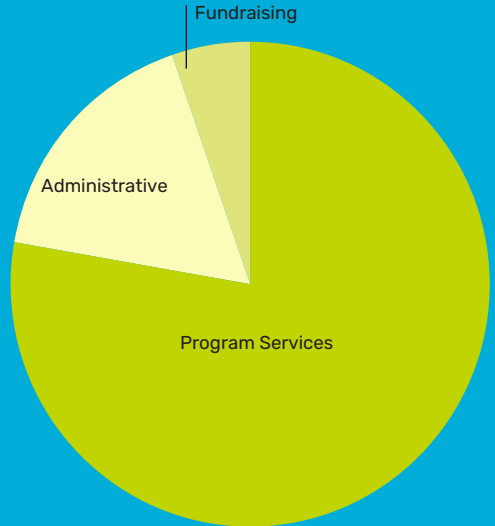


SOURCES OF CASH

\$245,663	Contributions from individuals, faith communities and businesses
\$1,300,797	Mortgages and Real Estate
\$351,320	Grants
\$84,000	In-Kind Gifts
\$470,561	ReStore
\$42,096	Other
\$2,494,437	Total Sources of Cash

Uses

\$1,927,274	Program Services
\$420,800	Administrative
\$194,744	Fundraising
\$2,542,818	Total uses



This annual report is a publication of:
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Maximize your Impact

Join Fauquier Habitat for Humanity in creating a positive change in the world. Receive tax benefits and make the most of your contribution by donating non-cash assets.

Click Here



CARS FOR HOMES

Have a car, tractor, boat, trailer, etc. that you don't need? Don't let it take up space in your yard. Donate it to Habitat's Cars for Homes program, where the donations come directly back to helping build and repair homes for local families. Call **1-877-277-4344** to start the process or **Scan the QR Code**



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\$50,000+

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\$10,000 - \$49,999

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every helping hand
makes a difference.